## The Golden Opportunity of Silver Marketing: Housing & Financial Services

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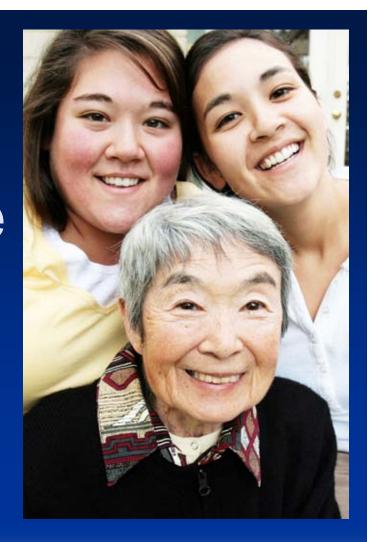
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More than 20% of Japan's people are over 65.

More than 5% are over 80.





### Baby boomers – are they the mother lode after all?





# Catering to seniors' financial needs.



### Financial Services for Japanese Seniors

- Banks
- Japan Post
- Investment Trusts





### Housing For Empty Nesters?

"Togetherness" vs.

"Active Senior" Lifestyles







